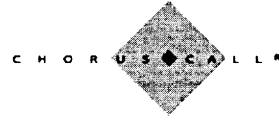




**“Oriental Bank Of Commerce Q3 FY2018 Earnings  
Conference Call”**

**January 30, 2018**



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**Moderator:** Ladies and gentlemen, good day and welcome to Oriental Bank of Commerce Q3 FY2018 earnings conference call hosted by Antique Stock Broking. As a reminder, all participant lines will be in the listen-only mode and there will be an opportunity for you to ask questions after the presentation concludes. Should you need assistance during the conference call, please signal an operator by pressing “\*” then “0” on your touchtone telephone. Please note that this conference is being recorded. I would now like to hand the conference over to Mr. Anubhav Adlakha from Antique Stock Broking. Thank you and over to you Sir!

**Anubhav Adlakha:** Good evening everyone. We welcome all the participants and the management of Oriental Bank of Commerce. This is the conference call being organized for 3Q FY2018 earnings call. We have with us Shri Mukesh Kumar Jain – MD & CEO, Shri Himanshu Joshi who is Executive Director and Shri Jitender Mohan Singh who is GM & CFO. I am handing over the call to the management to discuss and then we will take questions later.

**Mukesh Kumar Jain:** Good afternoon to all. Thank you very much for attending the concall. I will give the highlights for the results of Q3 FY2018 and then I will take your queries. The total business of bank has increased by 5.50% on Y-on-Y to Rs.3.78 lakh Crores, advances have gone up by 9.48% Y-on-Y to Rs.1.62 lakh Crores and deposits there is a rise of 2.69% on Y-on-Y basis to Rs.2.16 lakh Crores.

Advances have grown by 9.48% of Y-on-Y basis while the credit risk weighted assets have declined by 3.04% due to capital optimized growth. I would like to repeat this, our advances have grown by 9.48% whereas risk weighted assets have declined by 3.04%. The retail credit has increased by 32.16% Y-on-Y basis to Rs.24301 Crores from existing Rs.18387.51 Crores and the percentage share of retail advances in total advances has increased by 256 basis points on Y-on-Y basis to 14.95%. The RAM portfolio of the bank has increased by 16.32% Y-on-Y basis to Rs.75843 Crores from existing Rs.65204 Crores. The percentage share of RAM in total loan book has increased to 51.62% in Q3 FY2017-2018 as against 45.09% previous year.

The average CASA has increased by 3.53% Y-on-Y to Rs.61402 Crores and CASA percentage to total deposits has increased by 55 basis points on Q-on-Q basis to 29.29% from 28.14% in Q2. I would like to highlight that provision coverage ratio has increased from 49.44% to 62.09% Y-on-Y basis.

The gross NPA of the bank is at 16.95%, net NPA 9.44%. There has been reduction in incremental gross NPA from Rs.2022 Crores in September 2017 to Rs.1119 Crores in December 2017. During the quarter there is incremental slippage of Rs.1304 Crores.

The bank has made entire applicable provision in both NCLT list one and list two. At present there is aggregate provisioning of more than 60% in these accounts, Our Bank has exposure in 9



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accounts in List 1 and 16 accounts list 2. The recovery and upgradation has increased by 38.66% Q-on-Q basis and Rs.954 Crores in quarter end December 2017.

The operating profit of bank during the quarter is Rs.742 Crores as against Rs.1280 Crores in Q3 FY2016-2017 a decline is due to impact of credit profits. These are net loss of Rs.1985.42 Crores during Q3 FY2017-2018 due to higher provisioning, decrease in treasury profits and reversal of interest on agriculture debt waiver.

Cost of deposit has improved by 78 basis points between nine-month to 5.70% compared to 6.48 for the nine-month of previous year. Cost income ratio has improved by 357 basis points during nine months to 41.85% compared to 45.42% in previous year. Net interest margin has decreased by 20 basis points during nine-months of FY2017-2018 to 2.18% compared to 2.32% during nine months of the previous year. CRAR of the bank is 10.37% and CET-1 is 5.56%. The government has announced capital infusion of Rs.3571 Crores for Oriental Bank of Commerce if that capital infusion is to include consideration, the CRAR and CET-1 of the bank shall be 12.56% and 7.74% effectively. So these were brief about the accounts of this quarter and now we are open the questions. Thank you very much.

- Moderator:** Thank you. Ladies and gentlemen, we will now begin with the question and answer session. We take the first question from the line of Chinmay Desai from Anvil Shares & Stock Broking Private Limited. Please go ahead.
- Chinmay Desai:** Hi Sir I did not get a slippage number for the quarter if you could provide the same?
- Mukesh Kumar Jain:** It is Rs.3305 Crores.
- Chinmay Desai:** Sir any chunkiness or any color you could give additional details on this?
- Mukesh Kumar Jain:** Agriculture Rs.1267 Crores, MSME Rs.318 Crores and corporate Rs.1623 Crores, Retail slippage was Rs.97 Crores.
- Chinmay Desai:** Sir I mean we are seeing significant deterioration in asset quality over the last two years if you could say or more still we are getting such high slippage numbers and when do you think we can arrest this kind of slippage numbers I mean if you can give any further light or also on the corporate slippages any sectoral highlights that you can give?
- Himanshu Joshi:** I think for another two quarters slippages will be there and watch list is around Rs.4000 Crores.
- Chinmay Desai:** Okay Rs.4000 Crores is the watch list you think?
- Himanshu Joshi:** Watch list for next two quarters.



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- Chinmay Desai:** Sir basically on the employee cost I mean what is the reason for the sharp reduction Y-o-Y if you could say?
- Himanshu Joshi:** If you see our last quarters figures nearly.
- Chinmay Desai:** Last two quarters we have seen around Rs.290-odd Crores, but what is the reason for the sharp decline as such?
- Himanshu Joshi:** If you see last quarter's figure because this quarter employee cost almost same because of depreciation change in depreciation policy from WDV to SLR, which we adopted in the December 2016 so this has improved, employee cost, I can say.
- Chinmay Desai:** I did not get that. Sir on employee cost and depreciation, I am sorry?
- Himanshu Joshi:** Discount rate has increased.
- Chinmay Desai:** Okay.
- Himanshu Joshi:** Pension liability has come down, discount rate has increased, yields are increasing and discount has increased so that will come down.
- Chinmay Desai:** Some case in Q2 as such if rates were not on the rise, Q2 and Q3 there has been no different?
- Himanshu Joshi:** Q2, I told there was transaction, which we entered into LIC for monetisation of our investments with them with protection of existing yields, so that was the reason in Q2.
- Chinmay Desai:** So this kind of run rate will continue for employee cost going forward as well?
- Himanshu Joshi:** We hope so.
- Chinmay Desai:** You do not see bump up in Q4 because of this?
- Himanshu Joshi:** As of now no in employee cost.
- Chinmay Desai:** Okay Sir and you said you have taken the entire provision for NCLT-1 and NCLT-2 list is that right?
- Himanshu Joshi:** Not 2 only 1.
- Chinmay Desai:** Only 1.



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- Himanshu Joshi:** In NCLT-1 we have provided 70.43% and for NCLT-2 it is 39% and on average if you take it is 60% plus for both list put together.
- Chinmay Desai:** Okay. I will come back in the queue Sir .
- Moderator:** Thank you. The next question is from the line of Jay Mundra from B&K Securities. Please go ahead.
- Jay Mundra:** Thanks for the opportunity. Sir two things first on the recap bonds have we have got any clarification from the government would it be one tranche or multiple tranches or any other more clarifications?
- Himanshu Joshi:** For 2017-2018 the amount is Rs.3571 and it is likely to come in two tranches.
- Jay Mundra:** Sure and secondly on the risk based supervision Sir has that exercise complete at our bank?
- Himanshu Joshi:** Yes it has been completed and entire RBI diversion has been provided for.
- Jay Mundra:** So whatever was let us say divergence that has already been accounted in slippages as well as slippages.
- Mukesh Kumar Jain:** Rs.480 Crores was the provision right, it has been provided for this quarter entire amount.
- Jay Mundra:** Sure Sir and secondly you provided the numbers from slippages of large corporate if you can also highlight some of the sectors where this came from?
- Himanshu Joshi:** It is there. Power there are two accounts Rs.588 Crores, Steel there are 7 accounts Rs.235 Crores construction there are 12 accounts Rs.433 Crores, telecom two accounts Rs.207 Crores, engineering 3 accounts Rs.111 Crores, cement one account 83 Crores. So total 27 accounts Rs.1657 if you see slide #39 of our presentation, which has been, uploaded on the site you will get the clarity.
- Jay Mundra:** Yes got that Sir. Sir lastly on the power sector where we have around Rs.7000 Crores exposure in private power can you share the NPA there in power book if you have? Or , it is given there, I believe Rs.1920 Crores. That is very helpful. Thank you Sir. I will come back in the queue.
- Moderator:** Thank you. We will take the next question from the line of Mangesh Kulkarni from Almondz Global Securities. Please go ahead.
- Mangesh Kulkarni:** Thank you Sir for taking my question. I just wanted to know about the action plan we have taken to come out of this PCA and by when we expect to come out of this preventive action plans?



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- Himanshu Joshi:** There are two-three things, action plan is first we have to focus on the recovery and you can see the performance in recovery figures of nine months vis-à-vis recovery figures of December 2016 and upgradation and recovery figures of 2016 and 2017 there will be a marked difference in that. Second is we had to reduce our risk-weight so that we can deploy the capital towards improving our coverage ratios and all that. Third thing is that we have to bring the levels to below 9% because there was strong reason we were put in PCA because of high net NPA so we hope that 2018 is going to be good year for us to come out of PCA.
- Mangesh Kulkarni:** Ok Sir, Thank you.
- Moderator:** Thank you. The next question is from the line of Anand Laddha from HDFC Mutual Fund. Please go ahead.
- Anand Laddha:** Hello Sir, On our slippages side you mentioned that Rs.1200 odd Crores slippages came from agri sector?
- Himanshu Joshi:** No, Rs.1267 Crores for agri, because of this loan waivers from UP, Haryana, Punjab and all that.
- Anand Laddha:** Okay Sir. Is there something more to come from this sector agri, or this is final now they would not be any more slippages from agri for us because of loan waiver?
- Himanshu Joshi:** I do not know what kind of political dispensation will be because agri political dispensation and I cannot predict political dispensation.
- Anand Laddha:** Okay and Sir what could be the interest reversal done by us?
- Himanshu Joshi:** Rs.251 Crores in agri.
- Anand Laddha:** Rs.251 Crores in agri okay and overall what could be the total interest reversal done in this quarter Sir?
- Himanshu Joshi:** It is around Rs.400 Crores.
- Anand Laddha:** Rs.400 Crores this quarter Sir? And Sir for nine month what could be the interest reversal done by us?
- Himanshu Joshi:** I do not have the figure right now.
- Anand Laddha:** Okay Sir is there any thought process we have like how much provision coverage we want over the next two quarters or next one year how much?



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- Himanshu Joshi:** In March 65%, we have already achieved 62.09% and we would like to put 65% by March 31, 2018 this year.
- Anand Laddha:** Perfect Sir. Sir like you indicated that the watch list is now Rs.4000 Crores if you can give breakup of this watch list in terms of how much standard restructure and how much is SMA2 how much standard SDR, S4A?
- Himanshu Joshi:** Restructure is Rs.1360 Crores, SDR S4A Rs.1270 Crores and SMA and critical is Rs.1370 Crores so it comes down to around Rs.4000 Crores.
- Anand Laddha:** Sir out of this Rs.4000 Crores what is probability how much can slip into NPA in next two quarters Sir?
- Himanshu Joshi:** I cannot predict anything because anyone can come out with any sort of things any day like any list may come out that you have to go to NCLT for these accounts and those accounts so in these testing times, it is not possible to predict but we are treating Rs.4000 Crores as our critical mark for two quarters.
- Anand Laddha:** Okay perfect and Sir if can you give some color on our investment book Sir so what is our SLR holding, how much SLR we are having, till what we are protected now?
- Himanshu Joshi:** If you go to the presentation, the slide is there after the treasury operation slide #19. In HTM, I am holding 51% out of that SLR is Rs.34430 Crores, in AFS it is Rs.23658 Crores.
- Anand Laddha:** Perfect. Sir what is the percentage on SLR we are having is percentage of NDTL?
- Himanshu Joshi:** I think we are in excess of 26%
- Anand Laddha:** So SLR today is right now is 28% of NDTL
- Himanshu Joshi:** Almost.
- Anand Laddha:** Okay until what yield we are protected Sir?
- Himanshu Joshi:** If government is predicting 12% increase in crude prices by June if you see the economic survey, nobody, no bank is protected from the spikes in yields and there is likely to be spike yields.
- Anand Laddha:** Okay so this quarter we provided some Rs.400 odd Crores as MTM loss so we could have provided 7.18% yield Sir and if GSEC remains 7.4% will have some more mark-to-market in Q4 as well?



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- Himanshu Joshi:** But we have changed mix of portfolio. Our more focus is now on SDL and fee base and corporate bonds so to some extent we are insulated from such kind of spikes but yes we are exposed but not to the extent anyone can predict because of GSEC movement.
- Anand Laddha:** Sir of this AFS book of Rs.32000, Rs.23000 is the SLR in that Sir what proportion could be T-bill and short-term duration paper Sir?
- Himanshu Joshi:** It is market sensitive information, sorry.
- Anand Laddha:** Okay and Sir again on the operating cost side Sir if I had look in Y-o-Y basis employee cost last year Q3 was Rs.500 odd Crores and this quarter it has come down to Rs.290 odd Crores so is there some sort of realignment or reclassification of expense Sir?
- Himanshu Joshi:** Because that we have realigned with discounting rates.
- Anand Laddha:** In fact we can Y-o-Y basis it is down almost 50% Sir.
- Himanshu Joshi:** Because if you remember Anand, we discussed in concall also I mean in person that we entered into a transaction with LIC for monetization of employee investments, while protecting the yield on that, so that transaction was some 200 odd Crores, so that is the difference.
- Anand Laddha:** So we could have transferred the whole pension corpus to LIC from managing it Sir?
- Himanshu Joshi:** No, we have not transferred the whole corpus we have transferred a part of that.
- Anand Laddha:** Okay and Sir if try to look at the other operating cost, the same is increased almost like 100% Sir, last year same quarter it was Rs.200 Crores, this time it is Rs.420 Crores, so was there any one-off?
- Himanshu Joshi:** Last year Rs.160 Crores depreciation was there right, if you see figure, write back of that, this year that write back is not available because from WDV we went to straight-line method, SLR.
- Anand Laddha:** Perfect. Sir with our current Tier 1 is CET1 is 5.55%; this includes the losses for the first nine months?
- Himanshu Joshi:** Yes.
- Anand Laddha:** Okay and Sir with a government infusion our CET-1 will improve to 7.5%?
- Himanshu Joshi:** 7.74%.
- Anand Laddha:** Okay Sir. What is our plans because you require more capital next year also Sir?





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- Himanshu Joshi:** We will definitely be requiring capital and government is committed to giving us capital, they already announced Rs.3571 Crores of capital to us that is for FY2017-2018 and for 2018-2019 they are yet to announce and that will becoming and moreover our focus is on recovery and upgradation of accounts so that our provisions are released and our capital base is also shored up, so that gives us the comfort.
- Anand Laddha:** What sort of recovery upgrade target we have Sir for the full year?
- Himanshu Joshi:** Rs.3900 Crores to be precise.
- Anand Laddha:** Okay and this is something what you are confident that you can achieve this target Sir?
- Himanshu Joshi:** If you see my number, it is on the slide #36; we have already achieved Rs.2337 recovery and upgradation.
- Anand Laddha:** Perfect Sir. Okay. Fine Sir. That is all from my side Sir. Thank you Sir.
- Himanshu Joshi:** December quarter we had recovery and upgradation of 954 Crores in September it was Rs.688 Crores, if you see the December 2016 figure it was only 380 Crores so that gives me the comfort that yes, my teams are working in right direction and they will be able to achieve the figure of Rs.3900 Crores for recovery and upgradation.
- Anand Laddha:** Perfect Sir. Thank you Sir.
- Moderator:** Thank you. We take the next question from line of Avinash Vazirani from Jupiter Capital. Please go ahead.
- Avinash Vazirani:** Good afternoon gentlemen. Thank you very much for taking the question. There are two questions; one is on your agricultural loans. You said that the losses have raised due to the farm loan waivers my understanding was that if the government compensates you for farm loan waivers, is there any reason why you have not got this money from the government?
- Mukesh Kumar Jain:** Government has promised to compensate farm loan waivers but they are only compensated in the standard loans, not in NPAs and NPAs this quarter have been 1267 Crores, out of that we have got only Rs.42 Crores.
- Avinash Vazirani:** Right. So the government does not compensate you for any?
- Mukesh Kumar Jain:** It has not come as yet so far it has not come.
- Avinash Vazirani:** And is there any likelihood that this money might come?



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- Himanshu Joshi:** No it will come, but it will take time. Government works in a different manner where a certain approvals and these things and those things, it has to come but when it will come I do not know.
- Avinash Vazirani:** And when it comes, you will just take it straight to P&L will you?
- Himanshu Joshi:** Of course, it has to be.
- Avinash Vazirani:** Right. Okay. The second question is you mentioned that you have 4000 Crores of stressed assets in the pipeline?
- Himanshu Joshi:** Entire we have this mass of Rs.4000 Crores for the next two quarters watch list so to say.
- Avinash Vazirani:** So of you had to apply fair value accounting Ind-AS accounting what would be the value of that Rs.4000 Crores?
- Himanshu Joshi:** I do not know. I will have to come back, sorry.
- Avinash Vazirani:** You have to come back right. Okay. Actually let us take one step back, how much provision is in your book against that Rs.4000 odd Crores.
- Himanshu Joshi:** These are all standard as of today, so just half percent provision which is required we will take.
- Avinash Vazirani:** Okay. So these are all standard assets?
- Himanshu Joshi:** Yes as of today these are standard assets.
- Avinash Vazirani:** As of today and there is no provision.
- Himanshu Joshi:** Restructured book we have already provide a 5%, restructured is around Rs.1360 Crores after that.
- Avinash Vazirani:** So 12360 you said?
- Himanshu Joshi:** 1360.
- Avinash Vazirani:** 1360, right okay and you have 5% of that and on the balance you only have half a percent. So if these were to slip in order to get your 65% provision coverage ratio as significant amount will need to be provided?
- Himanshu Joshi:** These are expected up to June; right these watch list for up to June for next quarter around out of this around 2000 may go out.



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- Avinash Vazirani:** So far in the current?
- Himanshu Joshi:** Yes, in this quarter current quarter.
- Avinash Vazirani:** In the current quarter this 2000 will come down by 2000 and may come down by 2000 and you will presumably be making provisions against that 2000?
- Himanshu Joshi:** Of course we have to make provisions for that as per the criteria.
- Avinash Vazirani:** Right Okay. Yes. Sure. So really for at least the next two quarters your numbers would be almost as bad as what we have seen in the last two quarters?
- Himanshu Joshi:** These will be depressed numbers but after that the watch list will be over and if you see our growth we are growing bank number one. RAM sector if you see the growth it is more than 32% but sometime if you see it is more than 16%, you see this slide #24 on the presentation.
- Avinash Vazirani:** Right. Well I can see that you have a pretty decent pre-provisioning operating profits, I can see that but essentially you need if I was to figure out what your book value adjusted book value it is roughly about half of where it is. Would there be a fair assumptions?
- Himanshu Joshi:** Yes, it is because of provision. The money has not gone out of the balance sheet. It is in the balance sheet only.
- Avinash Vazirani:** Yes, the 3000 Crores recovery that you said you will have this year?
- Himanshu Joshi:** 3900 Crores.
- Avinash Vazirani:** 3900 Crores?
- Himanshu Joshi:** Out of which we achieve 2333 Crores.
- Avinash Vazirani:** Yes, which is pretty commendable, but the scale of the problem is highlighted by the fact that you have said nearly 2000 Crores loss net of the recovery?
- Himanshu Joshi:** No. These may turn into NPA.
- Avinash Vazirani:** Sure, well I mean your quarterly loss is 2000 Crores, right 1900 whatever, so that is the pretty similar numbers what we had last year, so last quarter, so what I am trying to assess is in terms of, if I was to look at your book and project it kind of two quarters forward, we will have sort of a similar amount of bottomline for the next two quarters?
- Himanshu Joshi:** No, one quarter only.



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- Avinash Vazirani:** One quarter only, right okay and after that you made recovery of 3900 Crores recovery and upgradation?
- Himanshu Joshi:** If you see we have two accounts Bhushan Steel and Bhushan Power. These are 15% of my total NPAs. If these two get resolved, my NPA almost comes around very heavily and provisions are released, so whatever is being released from IBC proceedings for NCLT proceedings is going to improve my balance sheet and my ratios and I am pretty hopeful that some solution or other will come in next one or two quarters.
- Avinash Vazirani:** Yes of course I mean we are reading in the press and you might even have?
- Himanshu Joshi:** We have a decent provision coverage ratio of 62%.
- Avinash Vazirani:** So quite a lot of that that can get released right, okay I understand that. The question I had been these 3900 Crores is that a repeatable number for next year or is your target higher than this?
- Himanshu Joshi:** I hope so because what we have done is posted five General Managers on recovery; five General Managers are extensively touring the country day in and day out there. They are not sitting in their office and almost 1100 people have been assigned to recovery vertical almost 1100 people. They are only into recovery job nothing else, so that is bringing me the results and that is the focus that we are giving to recovery processes.
- Avinash Vazirani:** Right, so actually if say the two accounts that you have mentioned if they get resolved, If they get resolved actually your bottomline could swing the other way pretty quickly?
- Himanshu Joshi:** Pretty quickly.
- Avinash Vazirani:** Right, in terms of the government capital infusion what price will there be the issued equity at?
- Himanshu Joshi:** I do not know. They are not defined as yet. This will be in the shape of recap bonds.
- Avinash Vazirani:** So it will get the bond rather than equity right?
- Himanshu Joshi:** Yes.
- Avinash Vazirani:** Thank you very much for that.
- Moderator:** Thank you. We will take the next question from the line of MB Mahesh from Kotak Securities. Please go ahead.
- MB Mahesh:** Good afternoon Sir. Just a couple of questions, first one is on your, what is your outstanding SMA 2 book as we speak today?



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**Himanshu Joshi:** 2700 Crores SMA 2, 9000 odd Crores SMA 1, total 11,000 Crores of SMA 1 and 2 as of December.

**MB Mahesh:** Sir, I did not get the number Sir?

**Himanshu Joshi:** If you see 2700 Crores of SMA 2 as on December 31, 2017 and 9000 Crores of SMA 1, total SMA book is 11,000 odd Crores.

**MB Mahesh:** Sir, just have a couple of things, on your accounting for the S4A if you just kind of go to that slide you have seen probably one downgrade this quarter from standard account from September quarters, so 1567 Crores was your standard S4A that is now down to 720 Crores, one account seems have slipped, but the addition in NPA account has not changed to the same quantum so what has happened on this account? It started at 1567; you ended at 729, so I you look at the NPA movement it have gone from 853 to 1037.

**Himanshu Joshi:** It has been converted into equity, all accounts have been converted into and this is out of these accounts. NPA has gone up if you see the figures.

**MB Mahesh:** When you convert the sustainable part how do you treat the debt, it becomes a standard account and you just kind of remove it from S4A book or is it still kept as a part of S4A?

**Himanshu Joshi:** It goes to the nonperforming investments portfolio. It goes to investment portfolio and treatment is as per the norm.

**MB Mahesh:** But what is the investment here because there is one equity exposure and then one there is a loan exposure right?

**Himanshu Joshi:** Loan exposure has been converted into equity as per the NCLT proceeds.

**MB Mahesh:** So this 729 that you report under standard and 1037 that you have reported under NPA what is this amount, these are loans, these are outstanding exposures, these are investments?

**Himanshu Joshi:** These are loans, outstanding exposure.

**MB Mahesh:** They are outstanding exposures; the telecom exposure that you reported this quarter was it also part of the SDR?

**Himanshu Joshi:** Yes, there are two accounts.

**MB Mahesh:** It was part of the SDR. My final question on the two questions, one there has been a fairly large reduction in restructured loans, these are all slippages?



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- Himanshu Joshi:** Yes, we have slippages only. We have already given this on slide 28.
- MB Mahesh:** Sure and my final question on the retail loans that you are seeing, which is reasonably strong growth, how much of it is loans which is bought out from NBFCs?
- Himanshu Joshi:** This has been shown separately and this is without that.
- MB Mahesh:** No, this 32% loan growth that you are reporting?
- Himanshu Joshi:** It is shown in slide number 24; go to the column number 7 it is already shown separately.
- MB Mahesh:** No, IBPC is just from banks that you are transferring right, but you would also been buying loans from a securitization process through the NBFC?
- Himanshu Joshi:** We are not into that.
- MB Mahesh:** So this entire 32% growth that you have seeing is organic growth that you are saying and it is done wholly by our branches?
- Himanshu Joshi:** Kind of.
- MB Mahesh:** Is the exposure given to NBFCs also reported on the part of retail let us say lending to a housing company?
- Himanshu Joshi:** No, that cannot be.
- MB Mahesh:** My final question on the retail loan, apart from housing, which other major segment is seeing maximum growth for you?
- Himanshu Joshi:** Majorly its coming from retail only and then personal, you can say personal loans, mortgages.
- MB Mahesh:** See if we look at slide number 25, personal loan is only 750 Crores as we speak today?
- Himanshu Joshi:** Mortgages also?
- MB Mahesh:** How much would the mortgages book Sir?
- Himanshu Joshi:** This is around 1089 Crores.
- MB Mahesh:** What was the last year?
- Himanshu Joshi:** I do not have the figures right now.



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- MB Mahesh:** Thanks a lot.
- Moderator:** Thank you. Next question is from the line of Maruk Adajania from IDFC Securities. Please go ahead.
- Maruk Adajania:** Good evening Sir. Sir, I had two questions, my first question is that just to understand this agri thing because of the waiver those who are not eligible for the waiver had stopped paying is that the right way to look at it or the waiver money?
- Himanshu Joshi:** Eligible and not eligible, both have stopped paying.
- Maruk Adajania:** Both have stopped paying right, so part of it will be upgraded when you receive the eligible amount?
- Himanshu Joshi:** Yes.
- Maruk Adajania:** Got it and Sir the other thing I had a general question on the NCLT resolution that say our company resolved under NCLT like there are articles on Monnet, which is the listed company and new person is buying, has paid up their banks in cash and infusing the new equity so what happens to that company, I mean it is a listed company, does the equity get written down, does it get delisted what happens to that company?
- Himanshu Joshi:** I do not know. I am not a resolution professional, you ask them.
- Maruk Adajania:** Sir, thank a lot. Thank you.
- Moderator:** Thank you. We take the next question from the line of Manish Aggarwal from Philip Capital. Please go ahead.
- Manish Aggarwal:** Thanks for the opportunity. Sir, can you give us some sense on the pricing of this recap bond?
- Himanshu Joshi:** I do not know.
- Manish Aggarwal:** Second question was on are you getting any kind of feelers from the government about M&A or consolidation?
- Himanshu Joshi:** No, neither we have been consulted nor we have requested.
- Manish Aggarwal:** Fine. Finally a data point question. Sir as per your presentation page number 27, your exposure to power is 10477 Crores and again in the page number 41, infra-related power is some 5700 Crores so difference is what is the working capital or how it is?



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- Himanshu Joshi:** Actually it is energy also, some other sector also there and power it is divided into three segments, generation, distribution and transmission and this exposure and this is outstanding that why there is a difference.
- Manish Aggarwal:** Sir, NPA would be largely on the generation side, which is mentioned in page number 41 correct?
- Himanshu Joshi:** Yes.
- Manish Aggarwal:** Not on the other part of the energy component?
- Himanshu Joshi:** There is a small, one or two accounts.
- Manish Aggarwal:** Sir, can you give the total NPA under the power side out of 10477 Crores, how much is the GNPA?
- Himanshu Joshi:** 1924.
- Manish Aggarwal:** Thank you Sir.
- Moderator:** Thank you. That seems to be the last question. I now hand the floor over to Mr. Anubhav Adlakha for his closing comments.
- Anubhav Adlakha:** On behalf of Antique Stock Broking, I would like to thank the senior management of Oriental Bank of Commerce and all the participants for attending the call. Thank you, have a great day.
- Himanshu Joshi:** All the best.
- Moderator:** Thank you very much. Ladies and gentlemen, on behalf of Antique Stock Broking that concludes this conference. Thank you for joining us. You may now disconnect your lines.